

1 UNITED STATES BANKRUPTCY COURT  
2 SOUTHERN DISTRICT OF NEW YORK

3 -----x Case No.  
In re 02-13533(AJG)

4 WORLDCOM, INC., et al, July 11, 2006  
10:00 a.m.  
5 Reorganized Debtors. New York, New York

6 -----x  
7 FINAL TRANSCRIPT  
DIGITALLY RECORDED PROCEEDINGS  
(Excerpt -- Parus Holdings, Inc.)

8 Pre-Motion Discovery Conference re Claims of Parus  
Holdings, Inc.

9  
10 B E F O R E:

11 THE HONORABLE ARTHUR J. GONZALEZ  
United States Bankruptcy Judge

12 A P P E A R A N C E S:

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22  
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25 Proceedings Recorded by Electronic Sound Recording,  
Transcript Produced by Court Reporter

1 (Whereupon, the following is an excerpt from  
2 7/11/2006 In re WorldCom, Inc., et al, Case No.  
3 02-13533).

4 JUDGE GONZALEZ: Please be seated.

5 The WorldCom matters.

6 MR. SHAIKEN: Good morning, Your Honor. Mark  
7 Shaiken of Stinson Morrison Hecker representing the  
8 Reorganized Debtors.

9 The first item on the contested docket this  
10 morning is the informal conference in the Parus  
11 Holdings matter, and my colleague Allison Murdock is  
12 handling that.

13 MS. MURDOCK: May it please the Court, I am  
14 Allison Murdock appearing on behalf of the Debtors.

15 Your Honor, MCI requests today permission to  
16 file a motion for protective order under Rule 26(c) to  
17 shift some or all of the costs of electronic discovery  
18 in the matter to Parus Holdings or for an order that  
19 the electronic discovery that Parus Holdings is  
20 seeking not be had.

21 When the parties last appeared before you on  
22 discovery issues, counsel advised the Court that we  
23 were just beginning to undertake the factual analysis  
24 that would be necessary in order to determine the  
25 appropriateness of shifting the costs of electronic

1 discovery in this matter.

2 MCI believes that the factual record necessary  
3 for the Court to make a cost shifting determination  
4 now has been completed and that there is ample  
5 evidence that supports the shifting of costs of  
6 electronic discovery to Parus Holdings.

7 By way of very brief background, Parus Holdings  
8 has asserted claims against MCI and a subsidiary  
9 Intermedia allegedly arising out of a contract between  
10 Intermedia and Parus Holdings' predecessor EffectNet.  
11 In November of 2000, Intermedia and EffectNet entered  
12 into what was called a Unified Communications Services  
13 General Agreement, which the parties in shorthand  
14 referred to as the UC Contract. Under the UC  
15 Contract, Intermedia was to purchase unified messaging  
16 services from EffectNet for resale to Intermedia's  
17 customers.

18 As set forth in the summary judgment papers  
19 that MCI has filed in this matter, EffectNet  
20 terminated the UC Contract in April of 2002. MCI  
21 filed summary judgment last fall because it believes  
22 that all of the Parus Holdings' claims, both those  
23 sounding in contract and in tort, can be resolved as a  
24 matter of law based on the plain language of the UC  
25 Contract that controls.

1           Now, as counsel advised during the last hearing  
2 on discovery issues, Parus Holdings had just provided  
3 to MCI a list of search terms and individual names  
4 that Parus Holdings wanted MCI to use in searching the  
5 electronic data of MCI and Intermedia. MCI in turn  
6 provided Parus Holdings' search terms and individual  
7 key names to the vendor that is assisting us with  
8 electronic discovery to attempt to get a cost estimate  
9 as to electronic discovery based on the actual search  
10 terms that Parus Holdings wanted us to use. That  
11 estimate came back to us in the range between \$208,000  
12 to \$331,000 just in costs to perform the electronic  
13 data searches that Parus Holdings was requesting.  
14 Because of those costs associated with electronic  
15 discovery, we sought an informal conference to seek  
16 permission to file a motion to stay discovery while  
17 the Court considered our motion for summary judgment,  
18 and when the Court did not entertain our request for  
19 informal conference, we proceeded with electronic  
20 discovery.

21           Our electronic discovery efforts had been  
22 related both to MCI and Intermedia for electronic data  
23 and data that is considered both accessible and  
24 inaccessible. We recognize that under controlling  
25 authority, cost shifting is appropriate only for that

1 electronic data that is viewed as being inaccessible,  
2 and the cost shifting motion that we seek to file  
3 would be limited accordingly.

4 Now, Mr. Friedman has suggested in a letter  
5 recently written to the Court that MCI has undertaken  
6 no electronic discovery efforts to date. On the  
7 contrary, in addition to the electronic discovery that  
8 we have done with respect to MCI and Intermedia's  
9 accessible electronic data, MCI, consistent with the  
10 controlling authority, also has now sampled the  
11 inaccessible electronic data. In fact, Parus Holdings  
12 is the one that chose the tapes that would be sampled  
13 for purposes of the electronic discovery cost shifting  
14 analysis. Parus Holdings selected four backup tapes  
15 that it wanted sampled for purposes of determining the  
16 cost shifting issue. For technical reasons related to  
17 one of the tapes that Parus Holdings selected, we  
18 actually sampled five additional tapes for a total of  
19 nine tapes.

20 The search of just those nine tapes alone,  
21 using Parus Holdings' search terms and the key names  
22 that they had identified, pulled in for review  
23 approximately 750,000 pages of documents, which is the  
24 equivalent of 300 boxes of documents. That number is  
25 actually after we had conferred with Parus Holdings'

1 counsel, Mr. Kevin Smith, to limit the search terms  
2 that were being used by Parus Holdings, and of these  
3 750,000 pages, only about 3.28 percent were even  
4 responsive to Parus Holdings' request. I think  
5 counsel would agree that it is a fair characterization  
6 that even those documents that were responsive don't  
7 really move the case forward in any meaningful way.

8 The cost that was associated with just the  
9 sampling of these nine tapes that were selected by  
10 Parus Holdings was \$72,000 just for the sampling  
11 alone. This doesn't take into account any of the  
12 attorney review time necessary to review the documents  
13 that were pulled as a result of the searches.

14 JUDGE GONZALEZ: One second, please. I am  
15 getting a little confused as to why we are here today.  
16 It seems to me that this was an informal conference  
17 dealing with discovery and the scheduling order for a  
18 contested matter and you have requested a hearing  
19 date. What is your request?

20 MS. MURDOCK: MCI also requested an informal  
21 conference seeking permission to file a motion for  
22 cost shifting under Rule 26(c). That was in our  
23 June 16th letter to the Court that is identified on  
24 the docket.

25 JUDGE GONZALEZ: If that request is granted to

1 schedule the cost shifting or, alternatively, the  
2 protective order, that impacts the scheduling order,  
3 doesn't it?

4 MS. MURDOCK: Yes, it does, Your Honor. We  
5 submit that it is premature at this time to enter a  
6 scheduling order in the case, because of the volume of  
7 electronic discovery that is yet to be completed and  
8 because the Court has not yet had an opportunity to  
9 determine whether there should be cost shifting. If  
10 the Court were to decide that there should be cost  
11 shifting, then it is possible that Parus Holdings  
12 would decide to limit the requests, if it is required  
13 to pay for some of the discovery it is seeking, or  
14 that it might not want the discovery. So under the  
15 legal authority that usually controls the cost  
16 shifting cases, sampling is done and the Court  
17 considers whether there should be cost shifting. Once  
18 that decision is made, then the parties proceed to  
19 complete the remainder of the electronic discovery.

20 JUDGE GONZALEZ: Let me then hear from Parus  
21 Holdings with respect to the request to schedule a  
22 hearing on the issue of the cost shifting and  
23 protective order.

24 MR. FRIEDMAN: Good morning, Judge. Robert  
25 Friedman of Kelley, Drye & Warren for Parus Holdings.

1           Just to give the entire chronology of this  
2 motion, the genesis of this conference is our  
3 application to the Court for a scheduling order. We  
4 want to move this case forward with discovery. It has  
5 been pending for over three years now. The claims  
6 objections were fully briefed two years ago. Each  
7 time we try to start discovery, there is another  
8 attempt by the Debtors to stop discovery and impede,  
9 in our view at least, the resolution of this matter.

10           First, as you are aware, when we made a motion  
11 to compel hard copy documents last year, that is when  
12 after two and a half years of the case pending they  
13 first filed a motion for summary judgment. After that  
14 was fully briefed, we had discussions with the Debtors  
15 and were trying to get electronic documents. We don't  
16 have any documents relating to the most crucial areas.  
17 What we believe then is that we should move discovery  
18 forward. They should be required to produce whatever  
19 documents we have requested that are relevant to this  
20 case, and I will mention a few as examples. In  
21 response to that, Judge, we have a cost shifting  
22 application. It is just another step that we are  
23 seeing in an effort to delay discovery.

24           JUDGE GONZALEZ: Let me ask you this question.  
25 If I don't take up the cost shifting, are you willing



1 to assume the risk or is your client willing to assume  
2 the risk, that when do take it up, I may determine  
3 that it should be borne or should have been borne by  
4 your client?

5 MR. FRIEDMAN: Your Honor, I don't think we are  
6 there yet. We don't have a factual basis to even have  
7 the cost shifting question come up right now under  
8 Zubulake, and I can explain why. That is why I can't  
9 answer that question yet. Under Zubulake there were  
10 several things that had occurred which predated even  
11 the cost shifting inquiry. Number one, there was  
12 extensive fact discovery and extensive record and  
13 depositions of the key IT people as to the efforts  
14 that were made to preserve documents. Here we have  
15 none of that. In fact, we specifically do not have  
16 any depositions of their IT people. We have no idea  
17 right now, Judge. I have no idea how they have  
18 maintained their electronic documents. They have  
19 submitted no facts. All we have are assertions  
20 relating to searches of backup tapes. That is number  
21 one. Number two, in Zubulake the most crucial  
22 witness, who was the supervisor of Mrs. Zubulake, it  
23 was an employment case, all of that person's e-mails  
24 and the backup tapes had already been produced. Here  
25 we have nothing. The way the Debtors keep their

1 records, we can't search the most relevant actors so  
2 that that can be produced without cost shifting.  
3 Right now any cost shifting inquiry, even by the  
4 Court, is premature right now, because we have no  
5 factual record. So I think it is a fair question by  
6 the Court, and I think that is the ultimate question  
7 that can be asked. But I think it is premature at  
8 this point.

9 JUDGE GONZALEZ: If it is premature at this  
10 point and it ultimately matures and then goes to a  
11 hearing, the consequences could be that the costs get  
12 shifted for what would have then taken place. I am  
13 just speaking without firsthand knowledge of really  
14 what the processes would be. But at least  
15 theoretically, it seems to me, if we go down that path  
16 and three months or two months or six months from now,  
17 whatever the time frame is, the cost shifting  
18 application issue arises again and the facts  
19 demonstrate under the relevant case law that the shift  
20 should take place, it wouldn't be prospective  
21 necessarily at that point?

22 MR. FRIEDMAN: I believe it would under  
23 Zubulake. There was no retroactive cost shifting that  
24 was imposed, and I don't believe there is any decision  
25 that I have read that imposes cost shifting

1 retroactively. If the Court is going to allow them to  
2 make a motion, and I think the proper process -- and  
3 unfortunately it would impose some delay -- would be  
4 for us to depose their IT people.

5 JUDGE GONZALEZ: I am sorry to interrupt you.  
6 I almost need a motion to determine whether or not  
7 this is premature in some respects.

8 MR. FRIEDMAN: But in any event, we would be  
9 entitled, I think, before consideration of that  
10 motion, to depose their IT people, and that would not  
11 be subject to any cost shifting. So I think, if the  
12 Court is going to allow the Debtors to make the  
13 motion, we should do that beforehand and get that out  
14 of the way from both standpoints. Because under  
15 Zubulake they have to submit anyway a detailed, sworn  
16 affidavit from their IT people. When the Court in  
17 Zubulake was considering the motion, Judge Scheindlin  
18 had depositions of the IT people as well as fact  
19 depositions, and it was only prospective from that  
20 point.

21 So while I certainly would like to have a  
22 scheduling order and that was our initial application  
23 here, if the Court is going to consider any cost  
24 shifting inquiry at that point, I submit that it makes  
25 the most sense to do this limited IT discovery so we

1 can actually determine what they have done and what  
2 they have not done. One thing that comes to mind  
3 immediately is, from our view at least, and I know the  
4 Debtors dispute this, we have Intermedia and we have  
5 WorldCom. These are two different groups of  
6 documents. There are no WorldCom documents, except  
7 for maybe possibly a few of what they call POP  
8 e-mails. We believe that those documents should have  
9 been preserved at the time that they intentionally  
10 breached the contract. Instead, they were destroyed  
11 and now they are completely inaccessible. We need to  
12 inquire as to what the process was at the time that  
13 they breached our contract and why they didn't  
14 preserve the documents. There are no documents from  
15 the WorldCom side possibly, and we need to inquire as  
16 to that, because not only could that affect the cost  
17 shifting but it could also affect possible sanctions  
18 such as adverse inferences and other types of  
19 sanctions that we anticipate making based upon what  
20 the evidence shows.

21 JUDGE GONZALEZ: All right. Let me hear from  
22 the Debtors with respect to the IT discovery before  
23 the motion.

24 MS. MURDOCK: Your Honor, we have made every  
25 attempt to make this process as transparent as

1 possible. We have identified in correspondence to  
2 Parus Holdings' counsel all the different types of  
3 electronic data there are both for Intermedia and MCI.  
4 We have made eight document productions of electronic  
5 data, including document productions of WorldCom  
6 documents. Those document productions have been  
7 identified as being either from WorldCom or  
8 Intermedia. So this has been a transparent process.  
9 We have told them everything that exists. We have  
10 produced documents from the WorldCom side. No  
11 documents have been destroyed. The sampling that has  
12 been done with respect to the inaccessible data or the  
13 backup tapes is the type of sampling that was  
14 contemplated in the Zubulake decision. We believe it  
15 is unnecessary for there to be depositions of their IT  
16 people in advance of a cost shifting motion, because  
17 we can provide affidavits in support of our cost  
18 shifting motion that show the various types of  
19 discovery and information that we have already  
20 provided. This has already been provided to counsel.  
21 We can provide it in the form of affidavits, though,  
22 if they wish. The notion that it is important to take  
23 deposition discovery of the electronic data that  
24 exists seems unnecessary in light of the transparent  
25 information that we have been providing to Parus

1 Holdings' counsel over the past six months about all  
2 of the sources of electronic discovery.

3 JUDGE GONZALEZ: Whether the information has  
4 been as transparent as you say it is, is one of the  
5 central issues. Your affidavits about what may have  
6 already been produced doesn't answer the question of  
7 how things were kept, and what may have been available  
8 at one point in time, and then what happened to it.

9 MS. MURDOCK: Actually, Your Honor, the  
10 affidavits I contemplated would be on the subject you  
11 just mentioned. Not what has been produced, but all  
12 of the sources of electronic data that are available.

13 JUDGE GONZALEZ: Under the circumstances of  
14 this case, why do you think that would suffice? It is  
15 going to be challenged from the outset. They are  
16 going to want to take the deposition of the affiant.

17 MS. MURDOCK: I am sorry, Your Honor?

18 JUDGE GONZALEZ: They will want to take the  
19 deposition of the very party that you are going to  
20 provide the affidavit from. So what in the world am I  
21 going to do with it? Am I going to just accept it as  
22 your affidavit, and they have to file the equivalent  
23 of a Rule 56(f) type response to it and say, "We need  
24 to take discovery or a deposition of the affiant to  
25 find what was kept, how it was kept, and whatever is

1 set forth is accurate"?

2 MS. MURDOCK: Apparently, what Mr. Friedman is  
3 alleging is that the information that counsel has  
4 provided to them about the sources of electronic  
5 discovery is incomplete or incorrect and we don't  
6 believe it is. We have done a very thorough job in  
7 searching for electronic discovery. If the Court  
8 believes that it is appropriate to have depositions of  
9 the IT people -- and we are not talking about a single  
10 person, there would be more than one person  
11 involved -- then all that that would provide is the  
12 scope of the discovery that is out there to access.  
13 It doesn't really impact the cost shifting issue. It  
14 just impacts where you go to find the electronic  
15 discovery.

16 JUDGE GONZALEZ: Depending on what is  
17 discovered, what responses the affiant has to  
18 questions as to why something didn't exist and why it  
19 did exist and no longer exists or what efforts have  
20 been made to search various databases, I don't see how  
21 it would be necessarily relevant to the cost shifting.  
22 I think it depends on what the answers are.

23 MS. MURDOCK: In this case, the inaccessible  
24 data that we have are backup tapes. I don't think  
25 that there is any dispute about that. The cost

1 shifting issue would go to the inaccessible data.

2 JUDGE GONZALEZ: It may be my ignorance of all  
3 of the facts here, but when someone says their backup  
4 tapes, that triggers in my mind an assumption that  
5 there were original tapes, and that is why we have  
6 backups. So I think there seems to be on the surface  
7 a legitimate inquiry as to what happened to the  
8 originals. If you had the originals and not the  
9 backup, would the search then be enhanced or  
10 facilitated? I don't know the answer to that. But if  
11 it is determined that the originals under the normal  
12 course of business or ordinary course of business in  
13 the industry would otherwise have been kept and for  
14 some reason it doesn't seem that appropriate actions  
15 were taken to retain records and now we then have to  
16 turn to the backup, there may be an argument from the  
17 party seeking the discovery that they shouldn't have  
18 to bear the costs for that. It may come down to  
19 whether it was appropriate to have eliminated the  
20 original data. I don't know the answer to that.  
21 Sitting here right now, I haven't the faintest idea  
22 what the standard is. I assume it is an industry-wide  
23 standard as to what you would apply coupled with the  
24 issues about knowing whether a litigation or having an  
25 indication that a litigation may follow as to what



1 then you do with data and whether or not proper  
2 actions were taken to preserve data once it became  
3 known that there was an issue that may ultimately end  
4 in litigation. I just throw out standards that may be  
5 applied, but I don't see how just receiving an  
6 affidavit as to WorldCom's point of view as to what  
7 happened, what we have, and this is what we have, and  
8 we think the costs should be shifted is necessarily  
9 going to bring me to a point in which I can make a  
10 determination because I am quite confident I am going  
11 to hear from Parus Holdings that they still need the  
12 discovery based on the representations made in the  
13 affidavits.

14 MS. MURDOCK: All right. Thank you, Your  
15 Honor.

16 JUDGE GONZALEZ: Let me hear then from Parus  
17 Holdings.

18 MR. FRIEDMAN: Judge, I think you are correct  
19 with respect to the affidavit. I just wanted to  
20 respond on the sampling issue. We were reluctant  
21 participants in the sampling process. We still really  
22 have very little information as to what they did. We  
23 provided search terms and will always be cooperative  
24 and provide search terms and limit it. I think that  
25 is part of the electronic discovery equation, but the

1 fact remains that we have targeted narrow groups of  
2 documents that are the most relevant to this case that  
3 have not been produced. I am not doubting counsel's  
4 efforts to attempt to provide the discovery. The fact  
5 remains that both Debtors that are involved here had  
6 in our view serious problems in maintaining and  
7 preserving the documents. The proof is in the  
8 pudding. We don't have any documents regarding the  
9 most important requests that we have.

10 JUDGE GONZALEZ: I think we are going to  
11 ultimately leave that determination for another day.  
12 In terms of taking discovery of the IT people, let me  
13 hear from the Debtors first. The Debtors can use the  
14 microphone at the table. You don't need to keep  
15 jumping up and down. You can use both sides. When  
16 would you believe that the relevant parties would be  
17 available?

18 MS. MURDOCK: Your Honor, I would have to check  
19 the schedules. I don't know, as I sit here today.

20 JUDGE GONZALEZ: With it being the summer, it  
21 is a little difficult for everyone to come up with a  
22 time frame, whether 30 days would be enough to do the  
23 depositions and assuming that the parties were  
24 accessible. It would seem to me that if you got the  
25 depositions completed by mid-August, we could then

1 have a hearing early in September on this issue. If  
2 it turns out that the parties can't coordinate the  
3 time, early in September may get pushed to later in  
4 September.

5 What I think you should do is let the Debtors  
6 contact the parties that would be involved from the  
7 Debtors' standpoint, and get them to give you some  
8 information regarding their schedule over the next  
9 30 days. Then you will have to consider your own  
10 schedules over that period. Then work out a close of  
11 deposition time frame in which you will be ready to  
12 make the motion. My guess is the earliest that will  
13 take you to is probably mid-September. It may take  
14 you until later in September. If you see when you are  
15 going through the schedule you can ignore the fact  
16 that certain WorldCom dates may be blocked out, to the  
17 extent this schedule lands you on a blocked-out  
18 WorldCom date, let my chambers know and I will let you  
19 know whether that date otherwise can be made available  
20 for purposes of the hearing. So don't limit  
21 yourselves just to the days that appear on the website  
22 as available. Certain days may still be unavailable,  
23 but it is likely I can make an adjustment to that  
24 schedule. I really think we should leave everything  
25 else at this point until that hearing date.

1 Now, if you have problems coordinating  
2 discovery and the deposition of these parties, just  
3 contact my chambers and we can have a conference call  
4 to try to work out whatever scheduling issue arises.  
5 Is there anything further?

6 MR. FRIEDMAN: No, Your Honor. Thank you.

7 MS. MURDOCK: Thank you, Your Honor

8 JUDGE GONZALEZ: All right. Mr. Shaiken, what  
9 time is the next matter?

10 MR. SHAIKEN: At 10:40.

11 JUDGE GONZALEZ: All right. I will come back  
12 to the bench at 10:40. Thank you.

13 (Whereupon, from 10:26 a.m. to 10:42 a.m. a  
14 recess was taken.)  
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1 C E R T I F I C A T E

2 STATE OF NEW YORK )  
3 : SS:  
4 COUNTY OF NEW YORK )

5 I, DEBORAH HUNTSMAN, a Shorthand Reporter  
6 and Notary Public within and for the State of New  
7 York, do hereby certify:

8 That the within is a true and accurate  
9 transcript from the official electronic sound  
10 recording of the proceedings held on the 11th day of  
11 July, 2006.

12 I further certify that I am not related by  
13 blood or marriage to any of the parties and that I am  
14 not interested in the outcome of this matter.

15 IN WITNESS WHEREOF, I have hereunto set my  
16 hand this 20th day of July, 2006.

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DEBORAH HUNTSMAN  
DEBORAH HUNTSMAN

21 PROOFREAD BY HALLIE CANTOR

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